

Message Text

UNCLASSIFIED POSS DUPE

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ACTION EB-05

INFO OCT-01 ARA-10 ISO-00 DRC-01 RSC-01 /018 W
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P R 161915Z JAN 74
FM AMCONSUL SAO PAULO
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 4861
AMEMBASSY BRASILIA
AMCONSUL RIO DE JANEIRO

UNCLAS SAO PAULO 0092
PASS OED/MPED FOR SMITH

E.O. 11652: N/A
TAGS: BFOL, BR
SUBJECT: FOREIGN GOVERNMENT TENDER - RAILWAY CARS FOR
SAO PAULO

REF SAO PAULO 2767

PLEASE PASS FOLLOWING MESSAGE FROM CONSUL GENERAL CHAPIN
TO MR. HENRY ESTRADA, BUDD COMPANY, PHILADELPHIA:

UPON RECEIPT OF YOUR TELEGRAM THIS MORNING, I SENT A LETTER
TO GENERAL JAUL PIRES DE CASTRO, PRESIDENT OF FEPASA, URGING
AN EXTENSION OF BID DEADLINE ON TEN ELECTRIC LOCOMOTIVES
TO APRIL 30, EXPLAINING WHY SUCH A DELAY WAS NECESSARY AND
IN FEPASA'S INTEREST. CONGEN ECON/COMM STAFF RAISED SUBJECT
WITH ENGINEER WALFRIDO DE CARVALHO, ADMINISTRATIVE DIRECTOR
OF FEPASA TODAY. CARVALHO SAID THAT A NUMBER OF COMPANIES
HAVE EXPRESSED INTEREST AND THAT THREE LARGE COMPANIES HAVE
ALREADY SUBMITTED BIDS. CARVALHO HAS NOT RECEIVED YOUR CABLE
REQUESTING EXTENSION. WHILE THERE HAVE BEEN OTHER REQUESTS
FOR EXTENSION OF BID DEADLINE, CARVALHO SAID THIS WOULD NOT
BE FEASIBLE BECAUSE OF URGENT REQUIREMENTS FOR NEW EQUIPMENT
AND EVIDENCE THAT OTHER COMPANIES WILL BE ABLE TO MEET BID
DEADLINE. CONGEN STAFF ATTEMPTING TO ARRANGE PERSONAL APPOINT-
MENT WITH GENERAL PIRES DE CASTRO TO REQUEST THAT FURTHER
CONSIDERATION BE GIVEN TO NEW BID DEADLINE. ON BASIS OF OUR
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PAST EXPERIENCE WITH FEPASA, HOWEVER, AND STRONG RESPONSE
FROM OTHER COMPANIES, WE WOULD ANTICIPATE THAT FEPASA WILL

STICK WITH ITS FEBRUARY 1 DEADLINE. WILL ADVISE FURTHER
FOLLOWING MEETING WITH GENERAL PIRES DE CASTOR.
CHAPIN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Copy: SINGLE
Draft Date: 16 JAN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: SAO PAULO
Handling Restrictions: n/a
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Office: ACTION EB
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